

Q2FY21

Earnings Release

PAT up by 16.6%

Revenue INR 585.78 Cr

EBITDA INR 144.77 Cr

PAT INR 119.72 Cr



Finolex Industries Limited, Pune, India, October 26, 2020:

Finolex Industries Limited (NSE:FINPIPE | BSE:500940), India's largest manufacturer of PVC Pipes & Fittings, at its Board Meeting held today announced unaudited financial results for the Second quarter ended September 30, 2020.

Highlights

- Trends in Quarterly EBIT Margin – Overall and Key Segments

	Q2FY19	Q3FY19	Q4FY19	Q1FY20	Q2FY20	Q3FY20	Q4FY20	Q1FY21	Q2FY21
Overall EBIT Margin (%)	20.0%	13.9%	13.4%	11.3%	10.9%	17.1%	11.1%	12.3%	21.4%
Segment wise EBIT Margins									
PVC Segment (%)	28.1%	16.7%	14.5%	7.7%	14.9%	20.1%	7.3%	7.9%	26.9%
PVC Pipes & Fittings (%)	3.9%	7.4%	7.7%	8.5%	4.6%	7.9%	10.0%	10.1%	7.8%

- Total income from operations was at INR 585.78 Cr for Q2FY21 up 1.6% against INR 576.67 Cr in Q2FY20.
- The sales volume of PVC Resin registered a y-o-y growth of 15% to 47,630 MT
- The sales volume of Pipe and Fittings registered a y-o-y decline of 9.2% to 43,618 MT
- EBITDA stood at INR 144.77 Cr for Q2FY21 up by 76.5% against INR 82 Cr for Q2FY20.
- Profit after tax was at INR 119.72 Cr for Q2FY21 up 16.6% against INR 102.67 Cr for Q2FY20

Management

Mr. Prakash P. Chhabria

Executive Chairman

Subsequent to a Covid-19 induced volume reduction in Q1, business has witnessed recovery in Q2 with near normal operating conditions. Significant improvement in EBIT on YOY basis, attributable to better realisations and lower costs in both the operating segments and higher volume in the PVC resin segment.

Profit and Loss Account Summary Table

Particulars (INR Cr)	Q2FY21	Q2FY20	Inc / Dec (%)
Total Income from operations	585.78	576.67	1.6%
EBITDA	144.77	82.00	76.5%
EBITDA margin (%)	24.7%	14.2%	
Depreciation	19.34	19.40	
EBIT	125.43	62.60	100.4%
EBIT %	21.4%	10.9%	
Other Income	32.46	17.42	
Finance costs	0.77	0.23	
Profit before tax	157.12	79.79	96.9%
PBT %	26.8%	13.8%	
Tax	37.40	-22.88	
PAT	119.72	102.67	16.6%
PAT %	20.4%	17.8%	

About Finolex Industries Limited

Finolex Industries Limited, headquartered in Pune, is the largest supplier of PVC Pipes & Fittings for the agriculture and non-agricultural sectors. Our state-of-the-art manufacturing plants at Pune and Ratnagiri in Maharashtra and Masar in Gujarat provide excellent resources to better serve our customers. Our own PVC Resin manufacturing facility in Ratnagiri, set in technical collaboration with Uhde GmbH, with Hoechst technology, provides a consistent supply of superior quality resin to our pipe manufacturing plants. This ensures we are able to deliver quality, superior products to our customers. Our open sea cryogenic jetty, the first of its kind in the Indian private sector, has been the hallmark of our PVC Complex. We are the first Indian PVC Pipes manufacturer to have been awarded the ISO 9001:2008 Certification.



Our major strength lies in our skilled workforce. We recognize and attribute our operating excellence and success to our employees. We have a widespread presence throughout the country, with a wide network of over 18,000 retail outlets ably supported by dealers and sub-dealers. They work as our extended arm in bringing quality products to our customers. Our core values of quality, trust and integrity help us to build an unbreakable bond with both customers and stakeholders.

We believe in “Performance with Purpose” and are deeply concerned about society and our community. We have been actively working along with Mukul Madhav Foundation, our CSR partner, in contributing to the social and economic development of the underprivileged sectors of society in and around our plants in Ratnagiri, Pune and Masar. Our focus is on women and children in areas of education, healthcare, community development, environment and self-development.

For more information, visit www.finolexpipes.com or follow us on Twitter @finolexwater

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