

FINOLEX INDUSTRIES LIMITED
Registered Office: Gat No. 399, Urse, Taluka Maval, Pune - 410 506

Statement of audited financial results
For the Quarter and Year Ended 31st March, 2014

| PART I | | (Rs. in lakhs) | | | | |
|---------|---|--|--|--|---------------------------------------|---------------------------------------|
| Sr. No. | Particulars | Quarter ended 31.03.2014 (Audited) | Quarter ended 31.12.2013 (Unaudited) | Quarter ended 31.03.2013 (Audited) | Year ended 31.03.2014 (Audited) | Year ended 31.03.2013 (Audited) |
| 1 | Income from operations | | | | | |
| | (a) Net Sales/Income from Operations (Net of excise duty) | 83,332.30 | 65,425.40 | 62,418.48 | 242,760.31 | 212,425.72 |
| | (b) Other Operating Income | 641.81 | 563.19 | 540.54 | 2,542.78 | 2,056.42 |
| | Total income from operations (net) (a) + (b) | 83,974.11 | 65,988.59 | 62,959.02 | 245,303.09 | 214,482.14 |
| 2 | Expenses | | | | | |
| | (a) Cost of materials consumed | 49,841.56 | 51,170.70 | 38,836.96 | 173,888.38 | 145,960.89 |
| | (b) Purchases of stock-in-trade | | | | | 63.74 |
| | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | 13,316.85 | (8,127.02) | 2,916.00 | (6,291.53) | (2,627.10) |
| | (d) Employee benefits expense | 1,801.95 | 1,948.53 | 2,115.46 | 7,171.24 | 7,191.05 |
| | (e) Depreciation and amortisation expense | 1,508.03 | 1,774.93 | 1,316.16 | 6,229.18 | 5,441.64 |
| | (f) Power and Fuel | 2,404.79 | 3,733.90 | 2,390.60 | 10,636.97 | 8,887.43 |
| | (g) Other expenditure | 6,354.55 | 5,464.86 | 5,706.31 | 20,236.53 | 19,131.79 |
| | Total expenses | 75,227.73 | 55,965.90 | 53,281.48 | 211,870.77 | 184,049.44 |
| 3 | Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2) | 8,746.37 | 10,022.69 | 9,677.54 | 33,432.32 | 30,432.70 |
| 4 | Other income | | | | | |
| 5 | Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4) | 618.67 | 88.66 | 425.65 | 4,368.04 | 3,337.01 |
| 6 | Finance costs | 9,365.05 | 10,111.35 | 10,103.20 | 37,800.36 | 33,769.72 |
| 7 | Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6) | 2,169.61 | 1,877.21 | 817.75 | 6,637.17 | 5,144.89 |
| 8 | Exceptional items | 7,195.43 | 8,234.15 | 9,285.44 | 31,163.20 | 28,624.82 |
| 9 | Profit / (Loss) from ordinary activities before tax (7 + 8) | 703.93 | 964.32 | 1,777.46 | (6,977.01) | (9,609.17) |
| 10 | Tax Expense | 7,899.37 | 9,198.46 | 11,062.90 | 24,186.19 | 19,015.65 |
| 11 | Net Profit / (Loss) from ordinary activities after tax (9 - 10) | 2,280.14 | 2,809.49 | 3,128.27 | 7,171.53 | 5,401.95 |
| 12 | Extraordinary Items (net of tax expense) | 5,619.23 | 6,388.97 | 7,934.63 | 17,014.66 | 13,613.70 |
| 13 | Net Profit / (Loss) for the period (11 - 12) | - | - | - | - | - |
| 14 | Share of profit / (loss) of associates | 5,619.23 | 6,388.97 | 7,934.63 | 17,014.66 | 13,613.70 |
| 15 | Minority interest | - | - | - | - | - |
| 16 | Net Profit / (Loss) after taxes, minority interest and share of profit of associates (13 + 14 + 15) | 5,619.23 | 6,388.97 | 7,934.63 | 17,014.66 | 13,613.70 |
| 17 | Paid-up equity share capital (Nominal value Rs. 10 per share) | 12,409.54 | 12,409.54 | 12,409.54 | 12,409.54 | 12,409.54 |
| 18 | Paid-up Debt capital | | | | | |
| 18 | Reserves excluding Revaluation Reserve as per balance sheet of previous accounting year | 12,000.00 | - | - | 12,000.00 | 11,500.00 |
| 20 | Debt Redemption Reserve | 66,559.32 | - | - | 66,559.32 | 59,707.59 |
| 19(i) | Earnings per share (before extraordinary items) (of Rs. 10/- each) (not annualised): | 7,500.00 | - | - | 7,500.00 | 7,500.00 |
| | • (a) Basic | | | | | |
| | (b) Diluted | 4.53 | 5.15 | 6.39 | 13.71 | 10.97 |
| 19(ii) | Earnings per share (after extraordinary items) (of Rs. 10/- each) (not annualised): | | | | | |
| | • (a) Basic | | | | | |
| | (b) Diluted | 4.53 | 5.15 | 6.39 | 13.71 | 10.97 |
| 21 | Debt Equity Ratio | | | | | |
| 22 | Debt Service Coverage Ratio | 0.37 | - | - | 0.37 | 0.21 |
| 23 | Interest Service Coverage Ratio | 2.80 | - | - | 2.80 | 4.40 |
| | | 4.64 | - | - | 4.64 | 4.70 |

* As per weighted average number of shares outstanding during the period

PART II

| Sr. No. | Particulars | Quarter ended 31.03.2014 (Audited) | Quarter ended 31.12.2013 (Unaudited) | Quarter ended 31.03.2013 (Audited) | Year ended 31.03.2014 (Audited) | Year ended 31.03.2013 (Audited) |
|----------|--|--|--|--|---------------------------------------|---------------------------------------|
| A | PARTICULARS OF SHAREHOLDING | | | | | |
| 1 | Public shareholding | | | | | |
| | - Number of shares | 58,994,784 | 59,026,334 | 59,087,784 | 58,994,784 | 59,087,784 |
| | - Percentage of shareholding | 47.54 | 47.57 | 47.61 | 47.54 | 47.61 |
| 2 | Promoters and Promoter Group Shareholding | | | | | |
| | a) Pledged / Encumbered | | | | | |
| | - Number of shares | NIL | NIL | NIL | NIL | NIL |
| | - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | NIL | NIL | NIL | NIL | NIL |
| | - Percentage of shares (as a % of the total share capital of the company) | NIL | NIL | NIL | NIL | NIL |
| | b) Non-encumbered | | | | | |
| | - Number of shares | 65,100,597 | 65,069,047 | 65,007,597 | 65,100,597 | 65,007,597 |
| | - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| | - Percentage of shares (as a % of the total share capital of the company) | 52.46 | 52.43 | 52.39 | 52.46 | 52.39 |

| Particulars | Quarter ended 31.03.2014 |
|--|-----------------------------|
| B INVESTOR COMPLAINTS | |
| Pending at the beginning of the quarter | 0 |
| Received during the quarter | 4 |
| Disposed off during the quarter | 4 |
| Remaining unresolved at the end of the quarter | 0 |

Finolex

Industries Limited

Segmentwise Revenue, Results And Capital Employed

| Sr.No. | Particulars | (Rs. in lakhs) | | | | |
|--------|--|--|--|--|---------------------------------------|---------------------------------------|
| | | Quarter ended 31.03.2014 (Audited) | Quarter ended 31.12.2013 (Unaudited) | Quarter ended 31.03.2013 (Audited) | Year ended 31.03.2014 (Audited) | Year ended 31.03.2013 (Audited) |
| 1 | SEGMENT REVENUE | | | | | |
| | Net Sale /Income from each segment: | | | | | |
| a | PVC | 53,474.55 | 49,104.97 | 45,550.65 | 171,302.64 | 156,368.11 |
| b | PVC Pipes & Fittings | 46,862.43 | 38,185.77 | 41,419.83 | 156,326.64 | 137,788.75 |
| c | Power | 4,427.90 | 3,455.36 | 5,461.30 | 16,447.69 | 20,710.37 |
| | Total | 104,764.87 | 90,746.10 | 92,431.78 | 344,076.96 | 314,867.23 |
| | Less: Inter segment Revenue | 20,790.76 | 24,757.51 | 29,472.76 | 98,773.87 | 100,385.09 |
| | Net Sales / Income from Operations | 83,974.11 | 65,988.59 | 62,959.02 | 245,303.09 | 214,482.14 |
| 2 | SEGMENT RESULTS | | | | | |
| | Profit / (Loss) before tax and Interest from each segment: | | | | | |
| a | PVC | 4,940.43 | 7,113.97 | 6,045.76 | 20,079.52 | 23,418.18 |
| b | PVC Pipes & Fittings | 3,892.87 | 3,397.54 | 3,149.66 | 13,205.34 | 7,165.84 |
| c | Power | 1,130.73 | 314.11 | 1,662.48 | 3,450.98 | 4,812.76 |
| | Total | 9,964.03 | 10,825.62 | 10,857.90 | 36,735.85 | 35,396.78 |
| | Less: | | | | | |
| I | Interest | 2,169.61 | 1,877.21 | 817.75 | 6,637.17 | 5,144.89 |
| II | Other un-allocable expenditure | 340.83 | 801.04 | 1,163.42 | 11,069.00 | 15,987.90 |
| | Add: | | | | | |
| | Other un-allocable income | 445.78 | 1,051.10 | 2,186.18 | 5,156.51 | 4,751.65 |
| | Total Profit / (Loss) Before Tax | 7,899.37 | 9,198.47 | 11,062.91 | 24,186.19 | 19,015.64 |
| 3 | CAPITAL EMPLOYED | | | | | |
| | Segment Assets - Segment Liabilities : | | | | | |
| a | PVC | 77,750.49 | 78,064.62 | 74,616.27 | 77,750.49 | 74,616.27 |
| b | PVC Pipes & Fittings | 33,929.66 | 45,833.44 | 31,193.35 | 33,929.66 | 31,193.35 |
| c | Power | 31,313.73 | 26,957.63 | 31,505.89 | 31,313.73 | 31,505.89 |
| d | Other than segments | 17,147.07 | 37,226.66 | 34,789.06 | 17,147.07 | 29,071.21 |
| | Total | 160,140.95 | 188,082.35 | 172,104.57 | 160,140.95 | 166,386.72 |

Statement of Assets and Liabilities as at 31st March 2014

| Sr. No. | Particulars | (Rs. in lakhs) | |
|----------|--|-------------------|-------------------|
| | | As at 31.03.2014 | As at 31.03.2013 |
| A | EQUITY AND LIABILITIES | | |
| 1 | Shareholders' Funds | | |
| | (a) Share Capital | | 12,408.68 |
| | (b) Reserves & Surplus | 12,409.54 | 59,707.59 |
| | Sub-total - Shareholders' funds | 78,968.86 | 72,116.27 |
| 2 | Non-Current Liabilities | | |
| | (a) Long-term borrowings | 23,220.87 | 13,970.87 |
| | (b) Deferred tax liabilities (net) | 10,632.53 | 9,363.58 |
| | (c) Other long-term liabilities | 43.71 | 46.76 |
| | (d) Long-term provisions | 806.48 | 1,365.07 |
| | Sub-total - Non-current liabilities | 34,703.59 | 24,746.28 |
| 3 | Current liabilities | | |
| | (a) Short-term borrowings | 42,371.22 | 57,092.20 |
| | (b) Trade payables | 11,142.88 | 18,411.80 |
| | (c) Other current liabilities | 13,693.57 | 19,731.86 |
| | (d) Short-term provisions | 10,217.78 | 7,967.45 |
| | Sub-total - Current liabilities | 77,425.44 | 103,203.31 |
| | TOTAL - EQUITY AND LIABILITIES | 191,097.90 | 200,065.86 |
| B | ASSETS | | |
| 1 | Non-current assets | | |
| | (a) Fixed assets | 93,768.00 | 93,013.17 |
| | (b) Non-current investments | 12,740.40 | 12,740.40 |
| | (c) Deferred tax assets (net) | - | - |
| | (d) Long-term loans and advances | 1,932.22 | 1,965.22 |
| | (e) Other non-current assets | 3,280.90 | 40.80 |
| | Sub-total - Non-current assets | 111,721.52 | 107,759.59 |
| 2 | Current assets | | |
| | (a) Current investments | 9,405.00 | 23,220.46 |
| | (b) Inventories | 50,594.66 | 48,277.84 |
| | (c) Trade receivables | 4,098.67 | 3,872.10 |
| | (d) Cash and cash equivalents | 2,091.89 | 904.84 |
| | (e) Short-term loans and advances | 13,186.15 | 16,031.03 |
| | Sub-total - Current assets | 79,376.38 | 92,306.27 |
| | TOTAL - ASSETS | 191,097.90 | 200,065.86 |

Notes-

- 1 Exceptional items represent foreign exchange (loss) /gain and settlement of claim against derivative as below :

| Sr. No. | Particulars | (Rs. in lakhs) | | | | |
|---------|-------------|--------------------------|--------------------------|--------------------------|-----------------------|-----------------------|
| | | Quarter ended 31/03/2014 | Quarter ended 31/12/2013 | Quarter ended 31/03/2013 | Year ended 31/03/2014 | Year ended 31/03/2013 |
| a | Realised | (127.01) | (3273.10) | (1196.58) | (5928.01) | (10003.71) |
| b | Unrealised | 830.94 | 4237.42 | 2974.04 | (1049.00) | 394.54 |
| c | Total | 703.93 | 964.32 | 1777.46 | (6977.01) | (9609.17) |

- 2 The above results have been reviewed by audit committee and approved by the Board at its meeting held on 12th May, 2014.
 3 The promoters of the Company have not pledged any of the shares held by them in the Company.
 4 The Board of directors have recommended Dividend of Rs. 7 Per Share for the year ended 31st March 2014.
 5 The financial figures of last quarter i.e. quarter ended March 31, 2014, are the balancing figures between audited figures in respect of the full financial year ended on March 31, 2014 and the published year to date figures upto the third quarter i.e. December 31, 2013 of the current financial year.
 6 Previous periods' figures have been regrouped wherever necessary to conform to the current period's classification.

Pune
12th May, 2014

By order of the Board of Directors
For Finolex Industries Limited

Prakash P. Chhabria
Executive Chairman