

FIL/SEC/DT/2017-18/002

12th February, 2018

National Stock Exchange of India Limited Manager – Listing Department 5, Exchange Plaza Bandra-Kurla Complex Bandra (East), Mumbai 400051	BSE Limited Manager – Listing Department Registered Office: Floor 25 P.J.Towers Dalal Street Mumbai 400 001
Scrip Code: Equity: FINPIPE	Scrip Code: Equity: 500940/FINOLEXIND

Sub: Outcome of the Board Meeting: Unaudited Financial Results for the quarter and nine months ended 31st December, 2017

Ref: Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015

Dear Sir/Madam,

In terms of the subject referred regulation, Unaudited (Standalone) Financial Results for the quarter and nine months ended 31st December, 2017, duly approved and taken on record by the Board of Directors of the Company at its meeting held on 12th February, 2018, are enclosed.

A copy of the following, is also enclosed with respect to the aforesaid financial results:

1. 'Limited Review Report' of the Statutory Auditors for the said financial results; and
2. Press Release giving highlights of the results.

Please note that the aforesaid board meeting commenced at 3.00 p.m. and concluded at 4.55 p.m.

You are requested to kindly take the above on your records.

Thanking you,

Yours truly,
For **Finolex Industries Limited**



Anil Whabi
Director-Finance
DIN: 00142052

Encl.: As above

Registered Office / Urse Plant
 Finolex Industries Limited
 Gat No. 399, Village Urse, Tal.-Maval,
 Dist. Pune 410 506, Maharashtra, India
 CIN L40108PN1981PLC024153

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FINOLEX INDUSTRIES LIMITED

Registered Office: Gat No. 399, Village Urse, Taluka Maval, Pune - 410 506. CIN: L40108PN1981PLC024153

Statement of unaudited standalone financial results for the Quarter and Nine months ended 31st December, 2017

Particulars	Rs. In Lakhs					
	31.12.2017 Unaudited	30.09.2017 Unaudited	31.12.2016 Unaudited	31.12.2017 Unaudited	31.12.2016 Unaudited	31.03.2017 Audited
Income						
I Revenue from Operations (including excise duty upto 30.06.2017)	72,272.36	47,528.26	66,243.19	202,228.10	196,274.49	298,763.71
II Other income	1,025.29	1,092.27	285.94	2,501.83	1,496.77	2,433.80
III Total Income (I+II)	73,297.65	48,620.53	66,529.13	204,729.93	197,771.26	301,197.51
IV Expenses						
Cost of materials and components consumed	53,943.34	29,946.10	55,520.23	127,072.31	122,377.11	166,847.14
Changes in inventories of finished goods, stock-in-trade and work-in-progress	(5,380.54)	1,389.44	(21,453.79)	1,652.94	(20,661.70)	(5,890.69)
Excise duty paid	-	-	8,593.52	9,361.80	25,656.07	38,527.28
Employee benefits expense	2,938.10	2,850.99	2,550.70	8,639.29	7,807.82	10,489.24
Finance costs	(35.87)	382.54	593.20	645.13	1,420.08	1,534.47
Depreciation and amortisation expense	1,536.80	1,513.32	1,402.81	4,500.58	4,116.80	5,504.62
Other expenses	9,438.28	8,382.26	8,061.89	26,145.53	23,501.01	32,489.02
Total expenses (IV)	62,440.11	44,464.65	55,268.56	178,017.58	164,217.19	249,501.08
V Profit before exceptional items and tax (III-IV)	10,857.54	4,155.88	11,260.57	26,712.35	33,554.07	51,696.43
VI Exceptional items	-	-	-	-	-	-
VII Profit before tax (V-VI)	10,857.54	4,155.88	11,260.57	26,712.35	33,554.07	51,696.43
VIII Tax Expense						
Current tax	3,257.00	1,198.71	3,399.83	8,004.00	10,292.26	15,933.82
Short provision of earlier year(s)	160.64	-	-	160.64	-	-
Deferred tax	484.95	128.81	665.76	787.94	1,130.73	544.66
Total Tax Expense	3,902.59	1,327.52	4,065.59	8,952.58	11,422.99	16,478.48
IX Profit for the period (VII-VIII)	6,954.95	2,828.36	7,194.98	17,759.77	22,131.08	35,217.95
X Other Comprehensive Income (OCI)						
A Items that will not be reclassified to profit or loss						
Re-measurement of defined benefit plans Gain/(Loss)	57.01	(144.78)	(61.42)	(82.51)	(192.29)	(109.59)
Income tax effect	(19.73)	50.11	12.56	28.56	57.85	37.93
A(i) Re-measurement of defined benefit plans net off income tax	37.28	(94.67)	(48.86)	(53.95)	(134.44)	(71.66)
Equity instruments through OCI Gain/(Loss)	37,442.91	17,541.10	(5,728.94)	42,162.30	30,148.11	51,850.02
Income tax effect	-	-	-	4.92	6.38	105.92
A(ii) Equity instruments through OCI net off income tax	37,442.91	17,541.10	(5,728.94)	42,167.22	30,154.49	51,955.94
Total Other Comprehensive Income [A(i)+A(ii)]	37,480.19	17,446.43	(5,777.80)	42,113.27	30,020.05	51,884.28
XI Total Comprehensive Income for the period (IX+X)	44,435.14	20,274.79	1,417.18	59,873.04	52,151.13	87,102.23
XII Earnings per equity share (for continuing operation) having nominal value per share of Rs.10 (not annualised)						
Basic	5.60	2.28	5.80	14.31	17.83	28.38
Diluted	5.60	2.28	5.80	14.31	17.83	28.38

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ISO 9001:2008 CERTIFIED
 Pipes Division, Ratnagiri



ISO 14001 CERTIFIED
 PVC, CPP & Pipes Plant,
 Ratnagiri



Read Your
 Accreditation

FINOLEX INDUSTRIES LIMITED

Registered Office: Gat No. 399, Village Urse, Taluka Maval, Pune - 410 506. CIN: L40108PN1981PLC024153

Statement of unaudited standalone financial results for the Quarter and Nine months ended 31st December, 2017

Notes -

1 Unaudited Standalone segmentwise Revenue, Results and Capital employed

Rs. In Lakhs

Sr No	Particulars	Quarter Ended			Nine Months Ended		Year Ended
		31.12.2017 Unaudited	30.09.2017 Unaudited	31.12.2016 Unaudited	31.12.2017 Unaudited	31.12.2016 Unaudited	31.03.2017 Audited
1	SEGMENT REVENUE						
	Revenue from each segment:						
a	PVC	45,984.30	27,415.82	43,787.66	126,254.02	114,738.88	175,666.77
b	PVC Pipes & Fittings	53,200.71	42,497.92	44,458.33	164,615.67	151,268.73	221,687.30
c	Power	3,768.03	2,593.96	3,784.02	10,184.44	10,876.25	14,488.06
	Total	102,953.04	72,507.70	92,030.01	301,054.13	276,883.86	411,842.13
	Less: Inter segment Revenue	30,680.68	24,979.44	25,786.82	98,826.03	80,609.37	113,078.42
	Revenue from Operations	72,272.36	47,528.26	66,243.19	202,228.10	196,274.49	298,763.71
2	SEGMENT RESULTS						
	Profit / (Loss) before tax and interest from each segment:						
a	PVC	8,023.77	3,724.12	9,332.03	21,256.02	23,755.56	35,466.25
b	PVC Pipes & Fittings	2,957.27	1,359.01	3,026.93	7,217.50	11,223.46	17,738.78
c	Power	204.61	(65.56)	857.82	637.65	2,731.02	3,289.92
	Total	11,185.65	5,017.57	13,216.78	29,111.17	37,710.04	56,494.94
	Less:						
I	Finance costs	(35.87)	382.54	593.20	645.13	1,420.08	1,534.47
II	Other un-allocable expenditure	1,384.66	1,567.97	1,590.44	4,237.04	4,210.31	5,167.43
	Add:						
	Other un-allocable income	1,020.68	1,088.82	227.43	2,483.35	1,474.43	1,903.38
	Total Profit / (Loss) Before Tax	10,857.54	4,155.88	11,260.57	26,712.35	33,554.07	51,696.43
3	Capital employed : Segment Assets (-) Segment Liabilities						
a	PVC	53,914.87	45,389.23	87,127.81	53,914.87	87,127.81	77,699.67
b	PVC Pipes & Fittings	66,704.71	64,705.64	66,250.01	66,704.71	66,250.01	63,310.30
c	Power	21,324.76	21,436.24	24,116.56	21,324.76	24,116.56	24,134.82
d	Unallocated	207,715.36	150,099.37	111,487.43	207,715.36	111,487.43	130,109.21
	Total Segment Assets	349,659.70	291,630.48	288,981.81	349,659.70	288,981.81	295,254.00
a	PVC	15,330.08	5,319.23	23,592.75	15,330.08	23,592.75	22,801.87
b	PVC Pipes & Fittings	7,243.66	5,317.63	7,654.13	7,243.66	7,654.13	7,388.23
c	Power	80.15	53.02	368.93	80.15	368.93	2,177.31
d	Unallocated	55,169.90	53,539.82	55,178.15	55,169.90	55,178.15	33,747.34
	Total Segment Liabilities	77,823.79	64,229.70	86,793.96	77,823.79	86,793.96	66,114.75
a	PVC	38,584.79	40,070.00	63,535.06	38,584.79	63,535.06	54,897.80
b	PVC Pipes & Fittings	59,461.05	59,388.01	58,595.88	59,461.05	58,595.88	55,922.07
c	Power	21,244.61	21,383.22	23,747.63	21,244.61	23,747.63	21,957.51
d	Unallocated	152,545.46	106,559.55	56,309.28	152,545.46	56,309.28	96,361.87
	Capital Employed	271,835.91	227,400.78	202,187.85	271,835.91	202,187.85	229,139.25

Notes contd.....

- 2 Revenue from operations includes excise duty collected for all previous Quarters i.e. up to Quarter ended 30 June 2017 as per guidelines prescribed in Ind AS 18 "Revenue". From 1st July 2017, as per the said guidelines, Goods and Service Tax (GST) charged is excluded from Revenue from operation and to that extent the revenues are not comparable. Had the previously reported revenue shown net of excise duty, comparative revenue of the Company would have been as follows:

	Quarter Ended			Nine Months Ended		Year Ended
	31.12.2017 Unaudited	30.09.2017 Unaudited	31.12.2016 Unaudited	31.12.2017 Unaudited	31.12.2016 Unaudited	31.03.2017 Audited
Revenue from Operations	72,272.36	47,528.26	57,649.67	192,866.30	170,618.42	260,236.43

- 3 The company as per para 6 (e) & para 6A (ii) of Ind AS 23 recognises and includes as borrowing costs the exchange differences arising from foreign currency borrowings to the extent that they are regarded as an adjustment to interest costs. In the current quarter the company has recognised the gain to the extent of the loss previously recognised as an adjustment to interest and therefore finance costs show a negative figure (net gain).
- 4 The above results have been reviewed by audit committee and approved by the Board at their respective meetings held on 12th February, 2018.
- 5 These financial results have been prepared in accordance with the Companies (Indian Accounting Standard) Rules, 2015 (IndAS) prescribed under section 133 of the Companies Act, 2013.
- 6 The limited review of the financial results for the quarter and Nine months ended December 2017, pursuant to regulation 33(3)(c) (i) of the SEBI (Listing obligations and Disclosure Requirements) Regulation, 2015 had been carried out by the statutory auditors.
- 7 Previous periods' figures have been re-grouped wherever necessary, to confirm to the current period's classification.

By order of the Board of Directors
 For Finolex Industries Limited

Prakash P. Chhabria
 Executive Chairman
 DIN 00016017

Pune
 12th February, 2018

Corporate Office

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ISO 9001:2008 CERTIFIED
 Pipes Division, Ratnagiri



ISO 14001 CERTIFIED
 PVC, CPP & Pipes Plant,
 Ratnagiri



To
The Board of Directors
Finolex Industries Limited
Gat 399, Urse, Maval,
Pune – 410506, Maharashtra
India

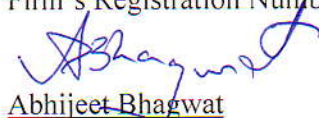
Limited Review Report

We have reviewed the accompanying statement of unaudited standalone financial results of **Finolex Industries Limited** for the quarter and half yearended 31st December 2017. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited standalone financial results; prepared in accordance with applicable Indian Accounting Standards (Ind AS) and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **M/s P.G.Bhagwat**
Chartered Accountants
Firm's Registration Number: 101118W


Abhijeet Bhagwat

Partner
Membership Number: 136835
Pune
12th February 2018





Q3FY18

Earnings Release

Pipes and Fittings volume up by 50%

Revenue INR 7,227 mn

EBIDTA INR 1,133 mn

PAT INR 695 mn

Finolex Industries Limited, Pune, India, February 12, 2018:

Finolex Industries Limited (NSE:FINPIPE | BSE:500940), India's leading manufacturer of PVC Pipes & Fittings, at its Board Meeting held today announced unaudited financial results for the third quarter ended December 31, 2017.

Highlights

- The sales volume for PVC Pipes & Fittings was at 61,514 MT in Q3FY18 up by 50.2% against 40,966 MT in Q3FY17. For 9MFY18 it was at 1,80,278 MT up by 24.0% against 1,45,357 MT for 9MFY17.
- Total income from operations excluding duties and taxes was at INR 7,227 mn for Q3FY18 up by 25.4% against INR 5,765 mn in Q3FY17.
- EBITDA stood at INR 1,133 mn for Q3FY18 down 12.6% against INR 1,297 mn for Q3FY17.
- Profit after tax was at INR 695 mn for Q3FY18 down 3.3% against INR 719 mn for Q3FY17.

Management Comments

Mr. Prakash P. Chhabria

Executive Chairman

"Our focus on volume growth in the pipes and fittings segment has yielded a healthy growth of over 50% during the quarter. For nine months of FY18 the volume growth was 24%. We expect the demand to continue to be robust."

Profit and Loss Account Summary Table

Particulars (INR Mn)	Q3FY18	Q3FY17	Inc./{(Dec.) %
Total Income from operations *	7,227	5,765	25.36%
EBIDTA	1,133	1,297	-12.64%
EBIDTA margin (%)	15.68%	22.50%	
Depreciation	154	140	
EBIT	979	1,157	-15.38%
EBIT %	13.55%	20.07%	
Other Income	103	29	
Finance costs	(4)	59	
PBT	1,086	1,126	-3.55%
PBT %	15.02%	19.53%	
Tax	390	407	
PAT	695	719	-3.34%
PAT %	9.62%	12.47%	

* excluding duties and taxes.

About Finolex Industries Limited

Finolex Industries Limited, headquartered in Pune, is the leading supplier of PVC Pipes & Fittings for the agriculture and non-agricultural sectors. Our state-of-the-art manufacturing plants at Pune and Ratnagiri in Maharashtra and Masar in Gujarat provide excellent resources to better serve our customers. Our own PVC Resin manufacturing facility in Ratnagiri, set in technical collaboration with Uhde GmbH, with Hoechst technology, provides a consistent supply of superior quality resin to our pipe manufacturing plants. This ensures we are able to deliver quality, superior products to our customers. Our open sea cryogenic jetty, the first of its kind in the Indian private sector, has been the hallmark of our PVC Complex. We are the first Indian PVC Pipes manufacturer to have been awarded the ISO 9001:2008 Certification.



Our major strength lies in our skilled workforce. We recognize and attribute our operating excellence and success to our employees. We have a widespread presence throughout the country, with a wide network of over 18,000 retail outlets ably supported by dealers and sub-dealers. They work as our extended arm in bringing quality products to our customers. Our core values of quality, trust and integrity help us to build an unbreakable bond with both customers and stakeholders.

We believe in "Performance with Purpose" and are deeply concerned about society and our community. We have been actively working along with Mukul Madhav Foundation, our CSR partner, in contributing to the social and economic development of the underprivileged sectors of society in and around our plants in Ratnagiri, Pune and Masar. Our focus is on women and children in areas of education, healthcare, community development, environment and self-development.

Finolex Industries Limited most recently entered the "Limca Book of Records" for the largest number of plumber meets held in one day. The company has also been awarded 'Water Company of the Year' by The National CSR Leadership Congress & Awards, India's most Trusted Brand in the category "Manufacturing – Pipes" by Brand Trust Report, "Excellence in CSR" by Amity Global School, "Support and Improvement in Quality of Education" by Global CSR Excellence & Leadership Awards, "Top 100 Brands in the Architecture and Design Sector" by Economic Times and has also been conferred the BT CSR Excellence Award 2016 in the category "The Physically Challenged."

For more information, visit www.finolexwater.com or follow us on Twitter @finolexwater

Contact Details

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Safe Harbor Statement – Certain parts of this presentation describing estimates, objectives and projections may be a "forward looking statement" within the meaning of applicable laws and regulations. Actual results might defer materially from those either expressed or implied. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, our growth and expansion plans, our ability to obtain regulatory approvals, technological changes, cash flow projections, and our exposure to market risk as well as other risk. Finolex Industries does not undertake any obligation to update forward looking statements to reflect events or circumstances after the date thereof.