

August 2, 2025

To,
The Manager – Listing Department
National Stock Exchange of India Limited
5, Exchange Plaza,
Bandra-Kurla Complex,
Bandra (East), Mumbai - 400 051

To,
The Manager – Listing Department
BSE Limited
Floor 25, P. J. Towers,
Dalal Street,
Mumbai - 400 001

Symbol: FINPIPE

Scrip Code: 500940

Sub.: Investor Presentation on Unaudited Financial Results for the Quarter ended June 30, 2025

Dear Sir / Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please enclosed herewith the Investor Presentation on Unaudited Financial Results (Standalone & Consolidated) for the Quarter ended June 30, 2025.

The aforesaid information is also being made available on the website of the Company at <https://www.finolexpipes.com/>.

You are requested to take the above on your records.

Thanking you,

For **Finolex Industries Limited**

Dakshinamurthy Iyer
Company Secretary and Compliance Officer
M. No.: A13004

Encl.: As above

Corporate Office

Finolex Industries Limited
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Maharashtra, India

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FINOLEX

PIPES & FITTINGS

Investor Presentation
Q1 FY 2025-26

Business Performance Q1 FY26



Modest Volume growth in Pipe & Fitting (P&F) in Q1 FY26 inspite of weak demand scenario

- P&F volume increased by 2% during the quarter. (Q1 FY26: 92,129 MT vs Q1 FY25: 90,620 MT)



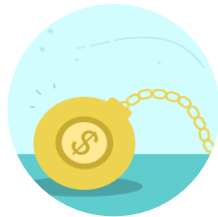
Lower revenue on account of weaker realisation

- 9% lower revenue mainly on account of weaker realisation during the quarter due to volatility in PVC prices (Revenue - Q1 FY26: ₹ 1,043 Cr vs. Q1 FY25: ₹ 1,140 Cr)



Muted operating performance due to lower revenue

- EBITDA stood at ₹ 94 Cr in Q1 FY26 compared to ₹ 207 Cr in Q1 FY25.
- PBT stood at ₹ 126 Cr in Q1 FY26 vs ₹ 229 Cr in Q1 FY25

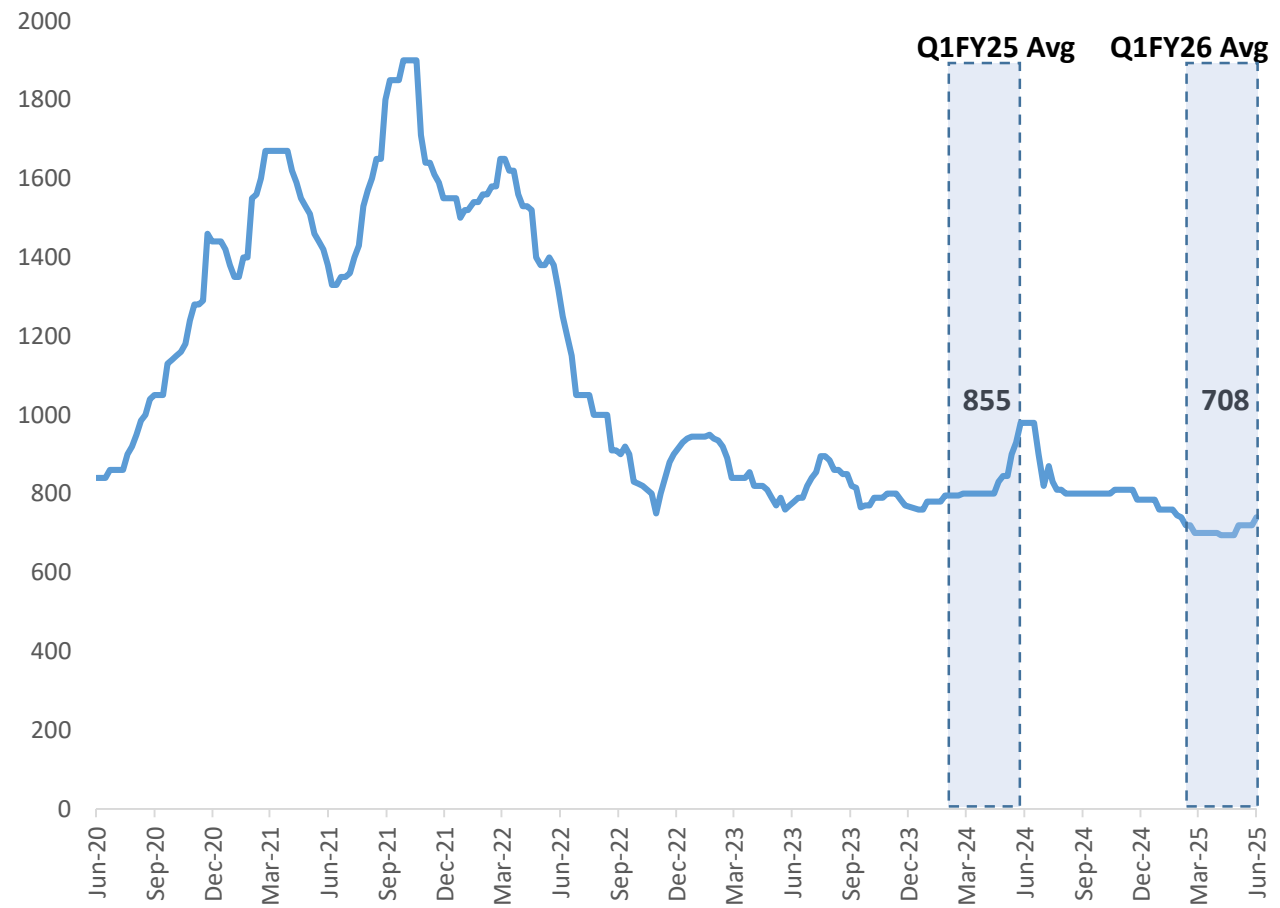


Liquidity of the company remains strong

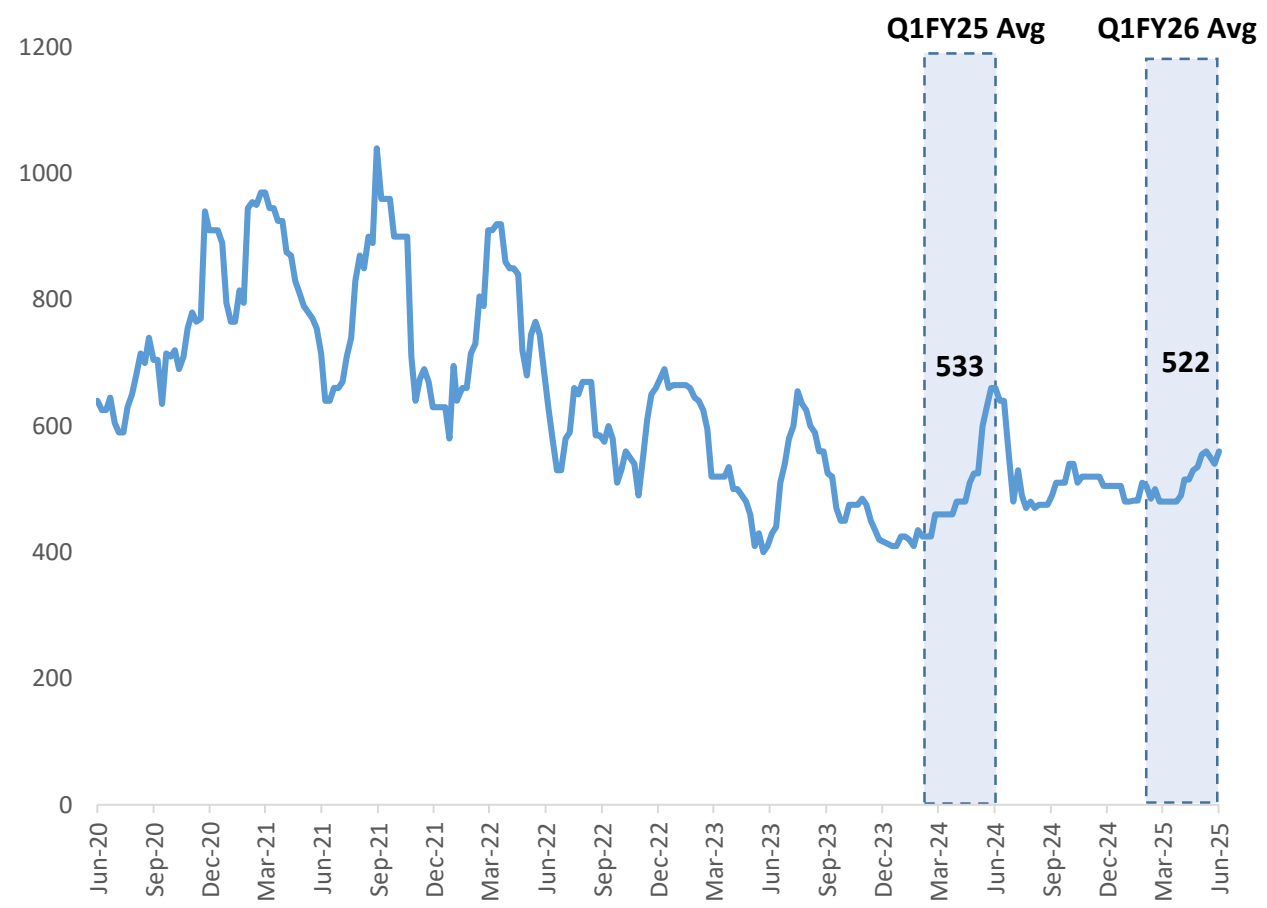
- Strong liquidity with free cash (net) of ~ ₹ 2533 Cr (Q1 FY25 : ~ ₹ 2,401 Cr)

PVC Prices and PVC/EDC Delta

PVC (USD/MT)

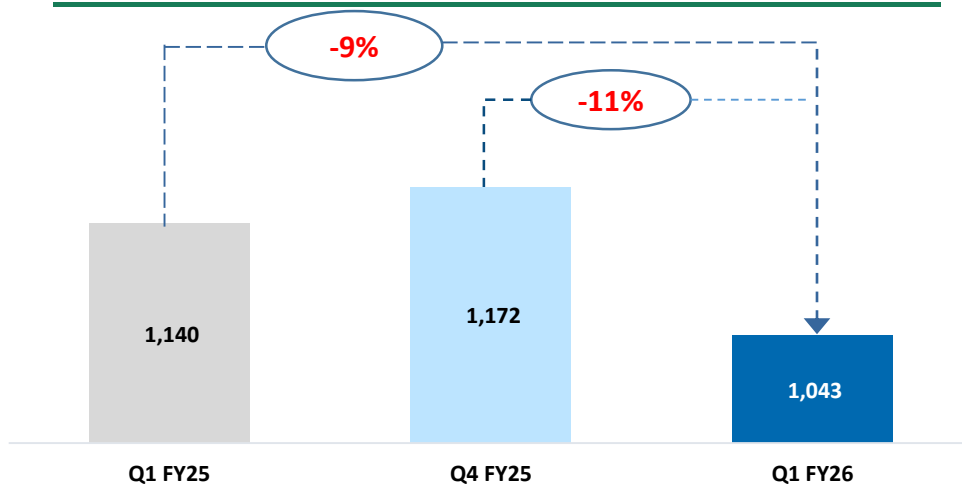


PVC/EDC Delta (USD/MT)

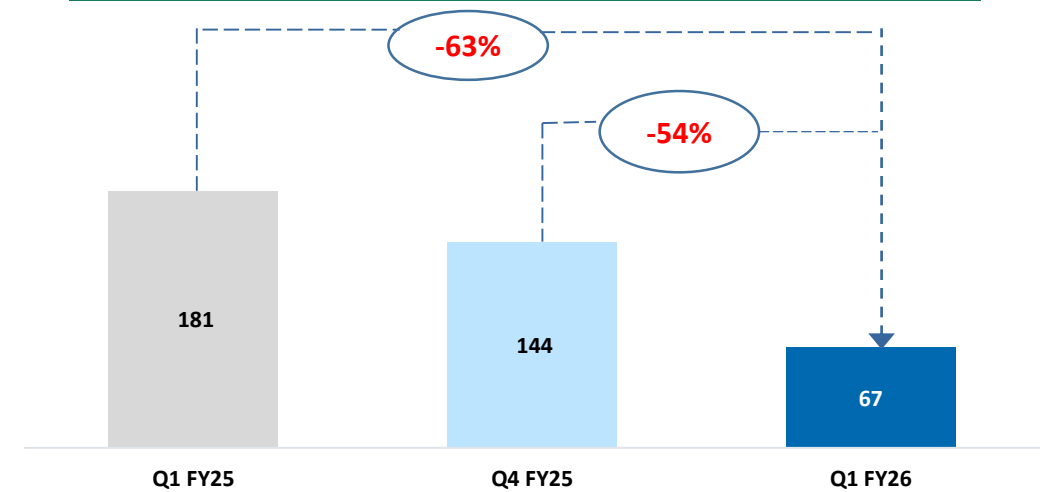


Business Performance of the Company

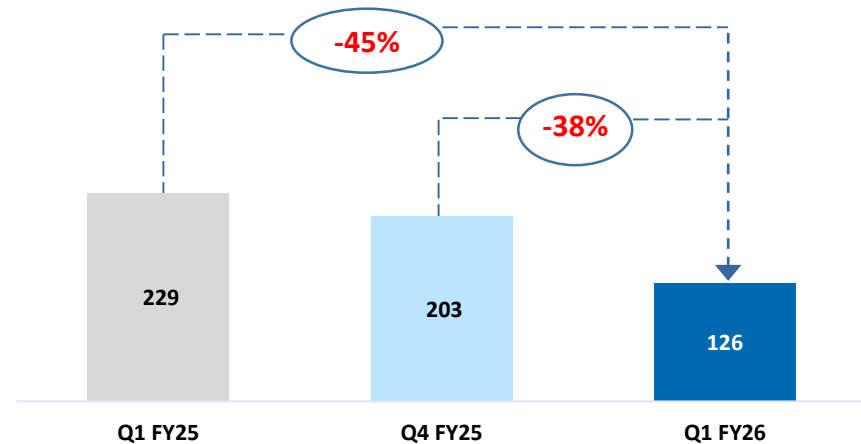
Revenue (₹ Cr)



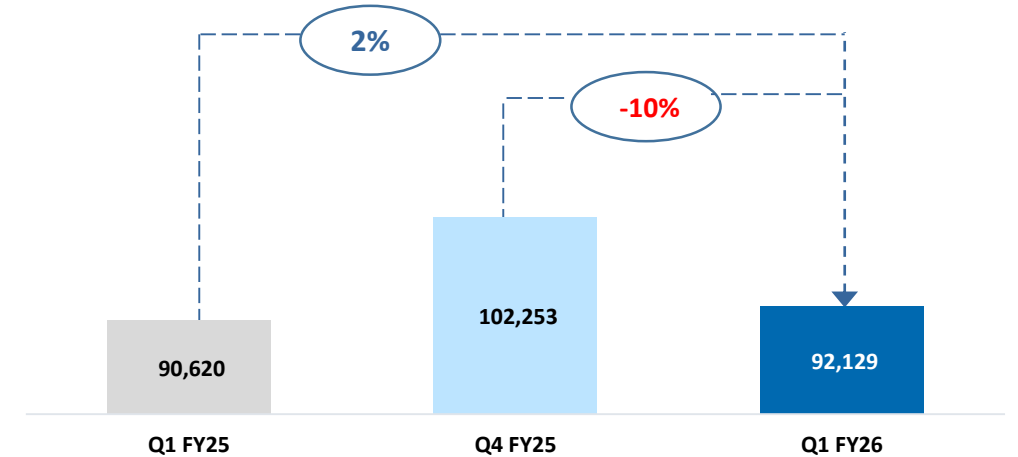
EBIT (₹ Cr)



PBT (₹ Cr)



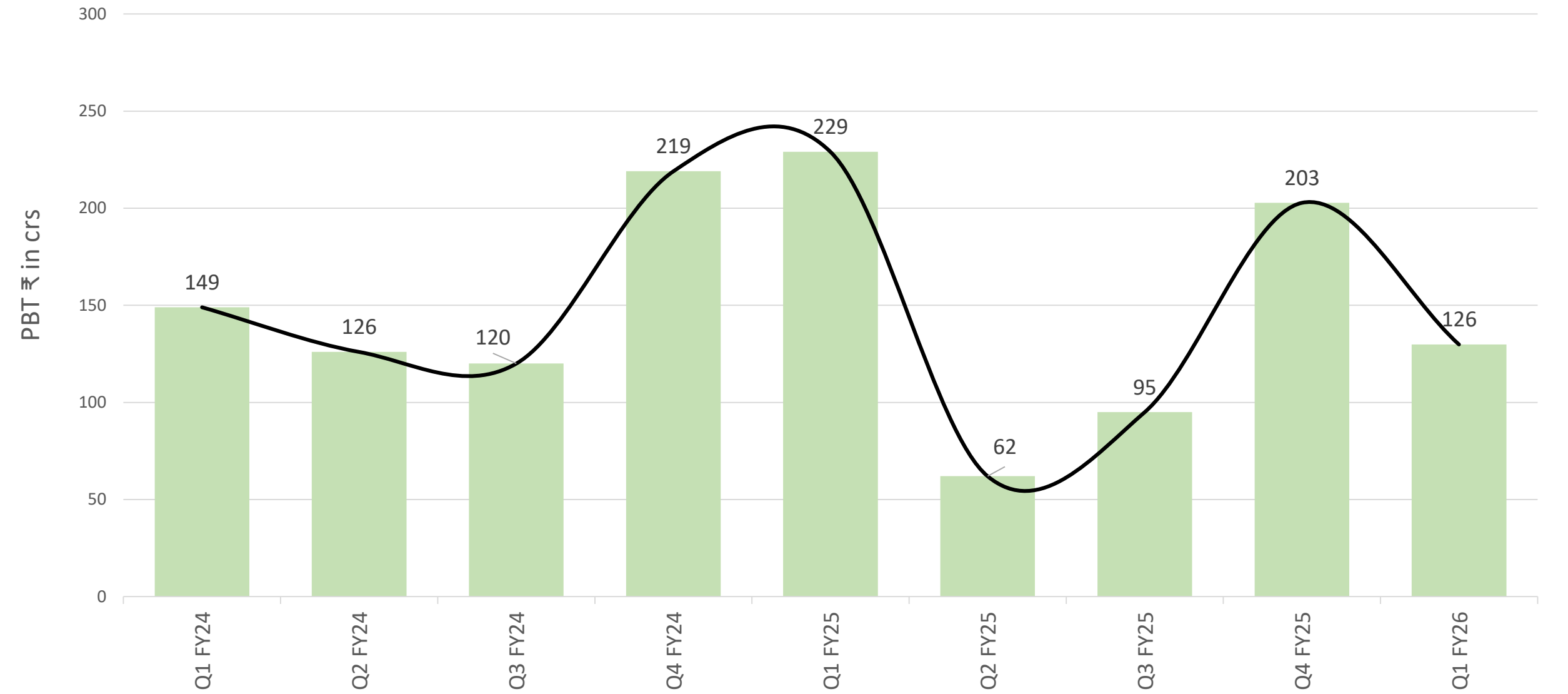
Sales volumes (in MT)



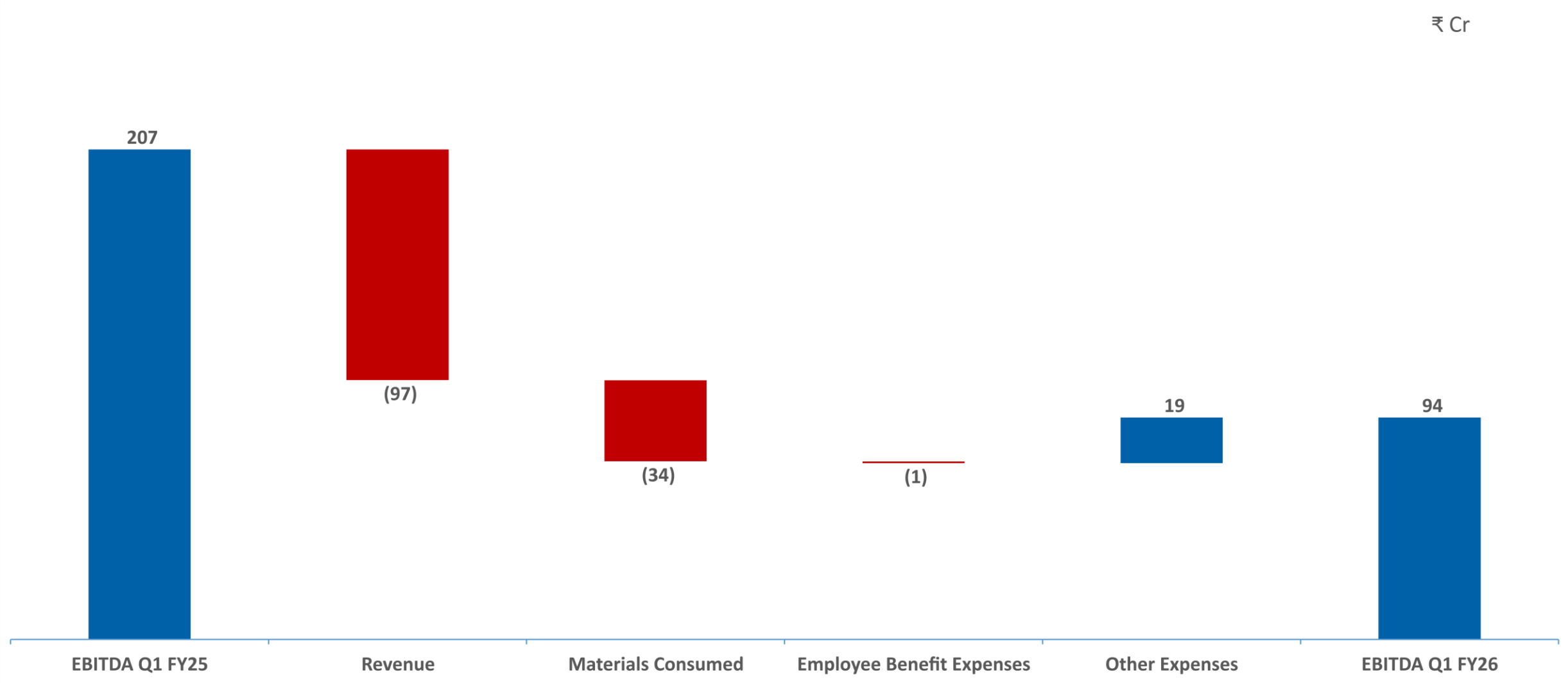
Q1 FY25 numbers are before exceptional items

All numbers are on Standalone basis

FIL Qtr wise PBT trend



EBITDA Movement Q1 FY26 vs. Q1 FY25



Summarised Income Statement

₹ Crore

Particulars	Quarter ended		
	Jun-25 Unaudited	Mar-25 Audited	Jun-24 Unaudited
Income			
Revenue from operations	1,043.15	1,171.81	1,140.49
Other income	64.68	64.57	54.90
Total income	1,107.83	1,236.38	1,195.39
Expenses			
Material cost	702.84	767.89	668.58
Employee benefits expense	58.35	51.25	57.58
Finance costs	5.51	6.18	6.65
Depreciation and amortisation expenses	26.61	26.89	26.08
Other expenses	188.37	181.40	207.68
Total expenses	981.68	1,033.61	966.57
Profit before exceptional items and tax	126.15	202.77	228.82
Exceptional gain	-	-	416.99
Profit before tax	126.15	202.77	645.81
Tax expense	29.22	52.51	140.61
Profit after tax	96.93	150.26	505.20
PBT%	12.1%	17.3%	20.1%
PAT%	9.3%	12.8%	44.3%
EBITDA	93.59	171.27	206.65
EBITDA %	9.0%	14.6%	18.1%

All numbers on Standalone basis

Select Marketing Initiatives

Highlights

People reached through
ATL, sponsorships and
social media

5Cr+*

People reached through
on-ground events &
exhibitions across India

.70Cr+*

Retail counters branding
completed

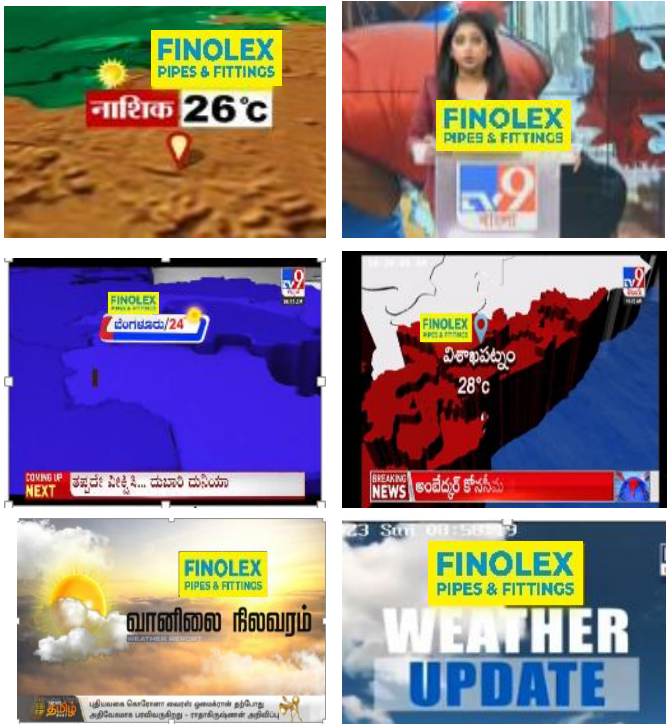
200+Nos

*The data mentioned above are not unique & may contain overlaps within the platforms

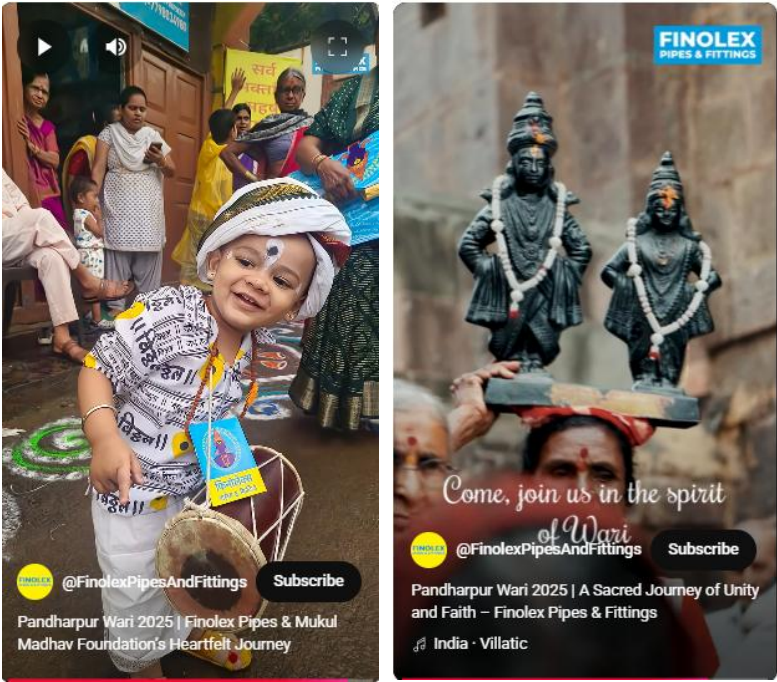
Brand Integrations and Campaigns

TV & Digital campaigns

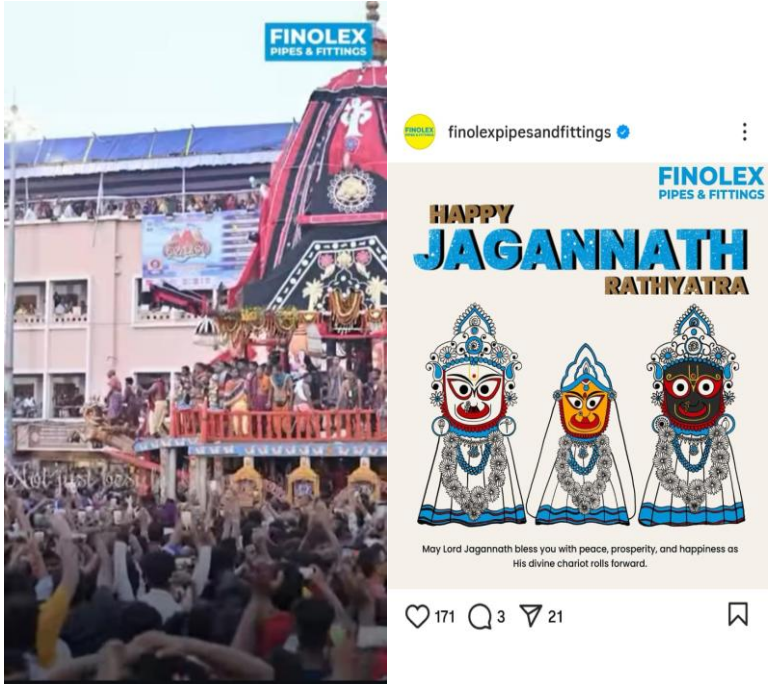
TV campaigns- Weather branding in regional news channels in 13 states



Pandharpur Wari Digital Campaign - Reach- 5 Cr+ on Social Media



Rath Yatra Digital Campaign



Festive Branding

Strengthen our brand visibility and community engagement along the Wari route through high-impact on-ground activations and thoughtful giveaways for devotees.

Wari Campaign - Maharashtra

IMPACT SUMMARY

- Coverage across **37 key Wari locations**, plus activation at 3 major temples
- Distributed **6.5+ lakh utility items** benefiting devotees, volunteers and officials
- Deployed large-format branding at **Pandharpur with over 3,500+ Sqft . Impact Visibility**
- Ensured **community goodwill and dealer participation** through co-branded banners and CSR-led medical support
- Reach to 50L+ devotees attended the Wari Festivals



Puri Rath Yatra Campaign - Odisha

IMPACT SUMMARY

- Coverage across **5 distribution points on the Grand Road – Puri**
- Distributed **2 lakh caps** devotees, volunteers and officials
- Reach to 20L+ devotees attended the Puri Rath Yatra Festival



Social Media Communications & PR Outreach

Awards



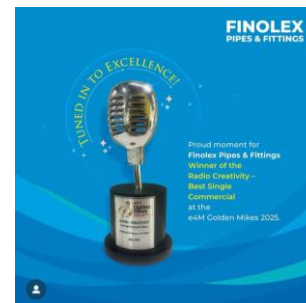
ACEP Global Customer Engagement Award-
Maha Kumbh Campaign



AFAQs Marketers excellence Award-
Diwali Film



ET Trendies Award-
Diwali Film



E4M Golden Mikes Award- Kumbh

WhatsApp communication: Product, Notifications, campaign & festive communication

PR



For Investor ▾ For Trader ▾ Advisory

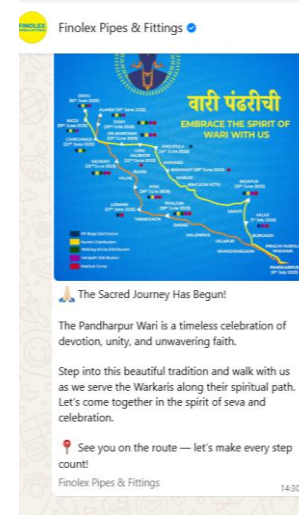
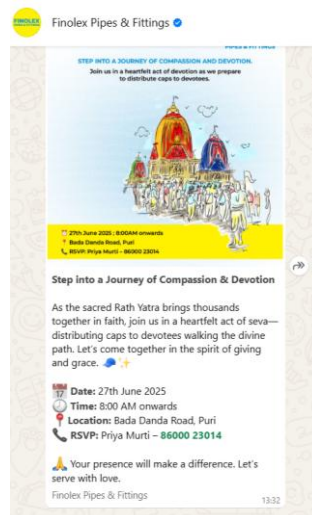
Home | DSJArticleDetail

In conversation with Chandan Verma, CFO, Finolex Industries Ltd

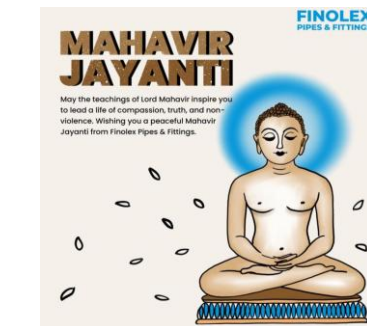
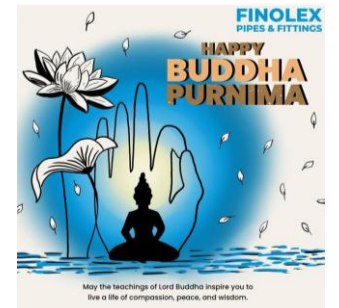
DSJ Intelligence-11 / 16-Jun, 2025 / Categories: Trending, Interviews



"Q4 was particularly strong, and that gives us confidence. With our wide product basket and 900+ exclusive distributor network, we're well-positioned to ride the next wave of demand", affirms Chandan Verma, CFO, Finolex Industries Ltd



Regular Social media communication –



TMV Run - Peace Marathon

Run for Peace Marathon 🏃 – **Successfully** Concluded on May 6th at Tilak Maharashtra Vidyapeeth, Pune.

- This event was designed to **encourage students** to take a **step towards a healthier life through marathon participation**.

🔧 **Deliverables Included (Gold Sponsor):** Banners, Standees, T-shirts & Selfie Point.

♦ **Brand Presence:** Our logo was prominently displayed across all committed elements.

👥 **Tentative Footfall:** Approx. 1,000 enthusiastic participants.

- Our association with this initiative reinforces our **commitment to wellness and community engagement**.



Retail Branding, Retailer Certificates, In shop Branding

Retail Branding

We installed retail boards in 89 Nos at Karnataka & 38 Nos at Hyderabad.



Retailer Certificates

Installed 11669 Nos of Retailers Certificate across the country



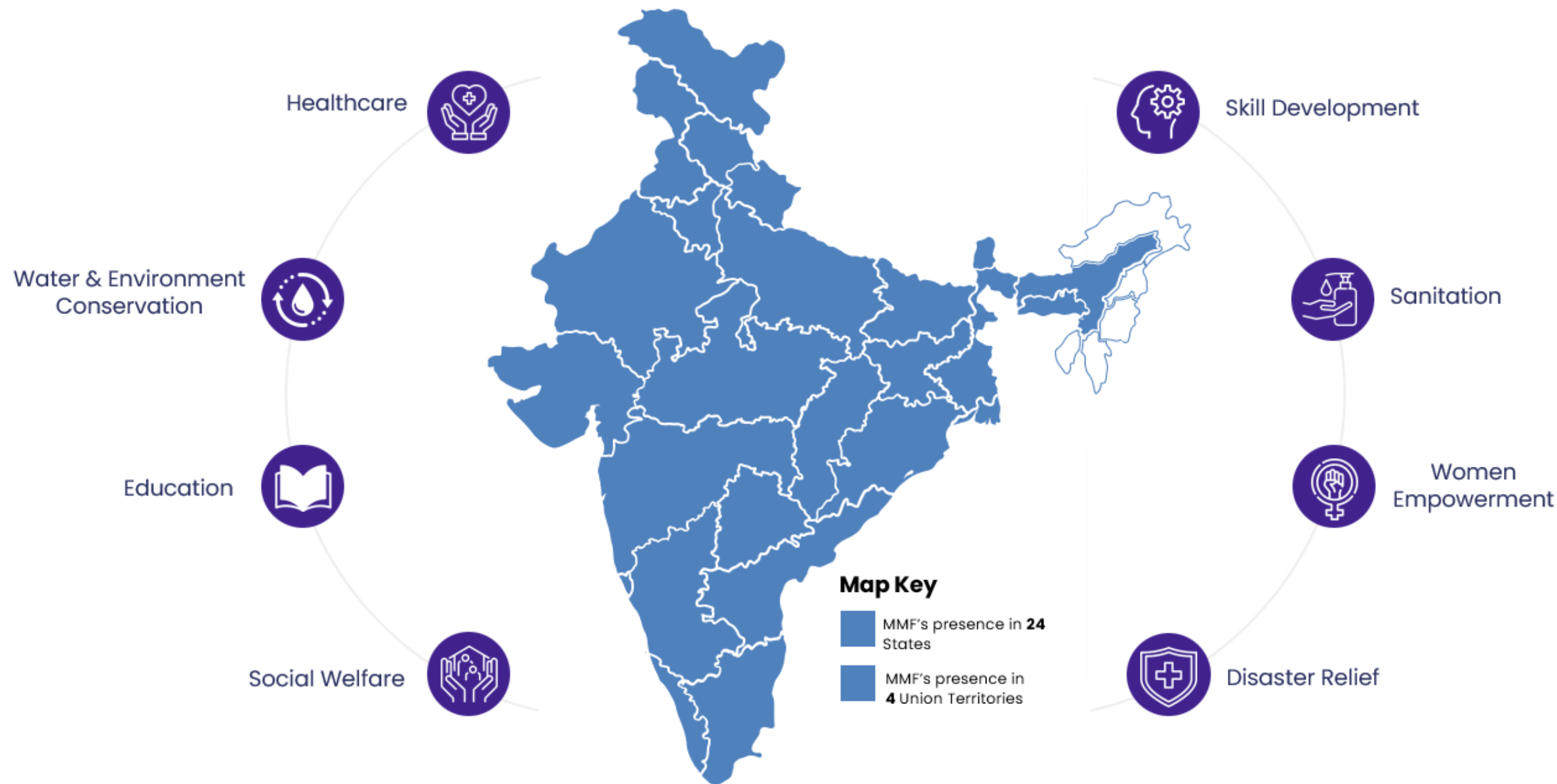
In shop Branding

Did in shop branding in some of potential retail outlets



CSR Update

Presence of Mukul Madhav Foundation in India



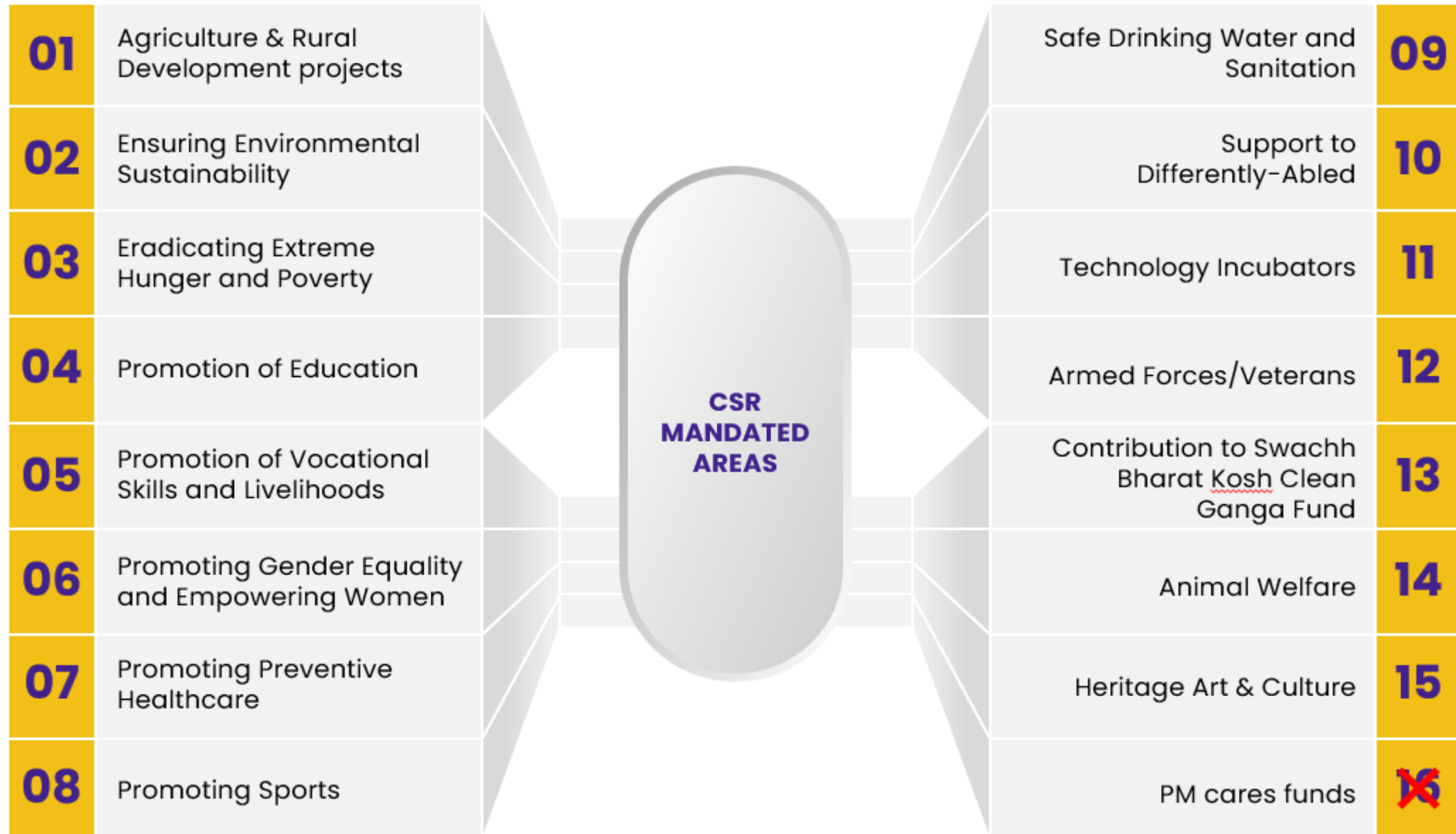
SUSTAINABLE DEVELOPMENT GOALS (SDGs)

WORKING ACROSS ALL GOALS



Source: <https://sdgs.un.org/goals>

Working in 15 out of 16 CSR Mandated Areas



CSR activities Q1 FY26 - some snapshots



Promotion of Education

- Providing essential stationery items to Nomadic Tribes. This encouraged school attendance, and promoted learning continuity in marginalized communities.
- The promotion of education at Mukul Madhav Vidyalaya has empowered students through improved access to learning, enhanced academic performance, and fostered long-term personal and community development. Like First Aid Awareness Session and Book Donation Drive

Agriculture & Rural Development

- Distributed 270 kg of high-quality rice seeds to 45 deserving Farmers to enable them to adopt better practices (Kasop, Phansop, Ratnagiri)

Support to Differently Aabled

- Comprehensive Rehabilitation and Educational Services for Children and Young Adults with Deafblindness. It empowered deafblind individuals through communication, education and economic inclusion, while reducing isolation and building a supportive ecosystem.
- Supporting differently-abled couples with cupboards as their wedding gift.
- Skilling visually impaired individuals in Umbrella making along with National Association of Disabled Enterprises (NADE). This empowered them with livelihood opportunities, boosting confidence, independence, and financial stability.



Promoting Gender Equality and empowering women

- Women are being trained to make and use smokeless chulhas with Implementation partner Yuva Parivartan to Improve women's health by reducing indoor air pollution and promoting a clean, sustainable cooking solution. (Bhubaneswar, Odisha)
- Various awareness sessions and activities in partnerships with the community, schools & the government bodies to ensures child safety by reducing dropouts, child labour, migration, and early marriage through early intervention and government-linked family support. (Tulsinagar, Ghaziabad, Delhi)
- Training for Mushroom Cultivation along with implementation partner: Yuva Vikas Kendra. The initiative helps tribal women through multi-cycle farming, market linkages, improved income and financial inclusion.
- Construction of 3 period positive holiday homes and toilets. Along with Kherwadi Social Welfare Association (KSWA). This is to promot menstrual hygiene and provided safe, dignified spaces for women and girls at Gadchiroli.
- Supporting Dwarkamai Vrudhashram with infrastructure by supplying Dining Tables at Shirdi, Maharashtra This provided comfort, dignity, and ease to mealtimes, enhancing elderly well-being.
- Sessions on education enhancement, multi-topic awareness sessions, school outreach and much more along with Rangoonwala Foundation, Mumbai. The initiative empowered senior citizens, students, women, adolescent girls and youth to enhance life skills, capacity building and fostered inclusion.
- Rehabilitation of inmates by equipping them with valuable culinary skills, helping them reintegrate into mainstream society upon release at Satara along with Mumbai College of Hotel Management and Catering.
- Signed a strategic partnership agreement along with BAIF Development Research Foundation to strengthen rural livelihoods and empower women entrepreneurs via market linkages, improved income and financial inclusion. (Dehradun, Uttarakhand & Silvassa, Gujarat)



Promoting Preventive Healthcare

- Hospital & Blood Bank Support: Vaibhavi Laxmi Blood Bank, TGH Onco-life Cancer Hospital, Dhabade, Pioneer Hospital, Somatane, H. V. Desai Eye Hospital, Pune, Inlaks and Budhrani Hospital, Pune.
- Mammography camp for early detection of breast-related health concerns along with Bharati Hospital. This enabled early breast cancer detection, raising awareness and improving women's health through timely screening.
- Health Checkup for Truck Drivers along with TGH Onco-life Cancer Hospital, Pioneer Hospital, H. V. Desai Eye Hospital, Inlaks and Budhrani Hospital. Truck drivers received essential health check-ups and care through dedicated camps.
- Screening for walk-in senior citizens at Dehugaon along with Sassoon Hospital. To identify conditions such as cataract, pterygium, refractive errors, and other infections.
- Signed an agreement with Novi Surwat for supporting children with cerebral palsy in Porvorim Goa. To enhance quality of life for children with Cerebral Palsy through therapy, education, and family support.
- Providing vital healthcare services to the elderly in the community. Essential healthcare and screenings for the elderly, promoting early diagnosis, improved well-being, and dignity in aging.
- Kashibai Navale Medical College & Hospital, H.V. Desai Eye Hospital, Sinhgad Dental College, Symbiosis University Hospital and Research Centre. Students received essential health screenings, enabling early detection and care
- Providing medicines, filters and conducting awareness sessions to individuals suffering with Thalassemia.
- supporting patients suffering with Diabetes with blood tests, awareness session and data collection for research.
- Providing medicine kits and conducting awareness sessions to individuals suffering with TB.



Clean Water & Sanitation

- Water conservation initiative to improve water availability for agriculture at Korti Village, Solapur, Maharashtra With this 350-450 acres of land will now be available to farmers for cultivation due to increase in ground water level.
- Installed RO Water System at Industrial Training Institute (ITI) Tarsali, Vadodara. Vadodara, Gujarat. The students and staff members will now have access to pure and safe drinking water.



Animal Welfare

- 200 cows supported with fodder by providing 4 cattle sheds in Pune, Maharashtra and one in Vadodara, Gujarat
- This Improved animal health and nutrition while creating livelihood opportunity through sale of by-products and in-turn protecting desi cows.

Eradication of Hunger and Poverty

- Monthly grocery support to various institutes. This is to ensure improved food security and reduced the financial burden of the institute in Maharashtra, Gujarat, Rajasthan & Karnataka
- Hot meals to pavement dwellers and school students. Students and underprivileged individuals will now have access to nutritious meals at Pune, Maharashtra

Environment Sustainability

- **Drinking Water Pipeline Project:-**Inauguration of the Drinking Water Pipeline Project at SAMPARC Bhambarde School and Bal Aasha Ghar at Nandgaon, Maharashtra. This is to enable Students and staff members to have access to clean and safe drinking water.
- **Desilting Khadakwasla Dam:-** Desilting 2 km of the 42 km stretch of the Khadakwasla Dam with Implementation partner Green Thumb. This will help in boosting groundwater levels, while nutrient-rich silt enhances farm productivity from Pune to Solapur.

THANK YOU

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